

ABOUT **OneSG** EXTENDED WARRANTY

One Source Group, Inc. was started with the Avaya Business Partners and Resellers in mind. Our goal is to give your company direct access to a Technical Services Organization without the burden of creating and maintaining one in-house.

Our certified and experienced staff offers a unique combination of technical knowledge and professional services that is designed to add value to your business.

Our Extended Warranty program is an attractive alternative to the traditional maintenance providers. All of our techs are Avaya Certified and held to the highest standards of service professionalism. Our response times are equal to Avaya's, and problems will be dealt with quickly and effectively, seen through to completion.

PRICING

We know that a major factor in closing any deal is price. Our Extended Warranty program is priced to match or beat other major providers.

In addition, you'll find that the margins you make on the sale of our program are greater than our competitors.

FLEXIBLE PROGRAMS

We won't limit you to only what is good for us. Depending on your resources and your end user's resources, we can

structure and price our programs accordingly.

Your customer may only wish for monitoring. You may wish to handle all the alarms. You may wish for OneSG to handle everything.

We can alert our help desk, your techs, your end user's techs, or all of us at the same time. We can also help set up messaging to cell phones and PDA's. Our custom program gives us the flexibility to cater to both your, and your end user's demands, with a price to match.

**More Options, Better
Service, Higher Margins**

SELL IT AS YOUR OWN

The OneSG Extended Warranty program is designed so you can sell it as if it was your own. Your company will have a contract with your end user, billing them directly at the cycle of your choice (i.e. monthly, yearly). OneSG will then bill you in the same way.

By selling our extended warranty program as your own, you maintain ownership of the customer and further imbed your dealership.

You are always welcome to use OneSG on a customer sales call. We will be happy to accompany you on a conference call or customer visit as a representative of your company. You can use our expertise to help close your sale.

STILL UNDECIDED?

One Source Group, Inc. will also provide you with the necessary contracts you will need to sign an agreement with your customer, and marketing "hot points" that will help you close the deal. We promise to help you from the beginning of the process to the end.

One Source Group, Inc. will ensure your customers receive the solutions that best support their business requirements, while allowing you to maintain total control of your customer information in every step of the process. We are proud of being able to help you extend the boundaries of your business.

Call (800) 711-6621



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